



# Cabrio Structures ROI Calculator

## EXAMPLE

2000 Square Feet

### SITE VARIABLES

\*STRUCTURE SIZE  SF

\*PATIO SEATS  SQft/Seat  SEATS  
Rule of thumb: No less than 15' / seat

\*AVERAGE CHECK/PERSON  \$/SEAT

\*CONTRIBUTION MARGIN  %

\*WEEKLY TURN OF SEATS  TURNS / Wk

\*CURRENT MONTHS USED  MONTHS  
(OPEN MONTHS LESS WEATHER RELATED CLOSURE)

ESTIMATED INSTALL COST

Cabreeze™ structure estimated cost

Guestimate of general contracting expenses

**Request the ROI Calculator to run alternate projections.**

\* SITE SPECIFIC INFORMATION

### CABREEZE PAYBACK

TOTAL MONTHS OPEN  MONTHS

CONTRIBUTION MARGIN PER NEW MONTH OPEN  \$/MONTH  
(Seats x ticket x Margin x weekly turns x 4)

NEW MONTHS OPEN TO PAYBACK  MONTHS  
Est Install cost / monthly contrib margin

### GENERATES CASH FLOW IMMEDIATELY

ADDITIONAL MONTHS OPEN CONTRIBUTION  \$/MONTH

MONTHLY LEASE PAYMENT  \$ 9,562.50 \$/MONTH  
(Pct/2400 x est Install cst +(est Install cst / 60)

POSITIVE CASH FLOW PER NEW MONTH OPEN  \$/MONTH  
Mo Contrib - lease pmt

"IN DECEMBER WE SEATED OVER 1,000 ADDITIONAL GUESTS (\$50,000+ PLUS ADDITIONAL REVENUE) ON OUR PATIO. LIVING IN MINNESOTA I NEVER THOUGHT I WOULD BE ABLE TO SAY THAT."

**JOHN SCHILTZ, OWNER OF LAKE ELMO INN IN LAKE ELMO, MN**

"YEAR TO YEAR WE'RE UP 12% AND IN AUGUST, AFTER INSTALLING THE CABREEZE, WE WERE UP MORE THAN 20% OVER THE LAST YEAR. THAT IS THE FIRST TIME IN 30 YEARS OF BUSINESS TO HAVE THAT HIGH OF A MONTHLY INCREASE!"

**PAT BOEMER, OWNER OF PATRICK McGOVERN'S IN ST. PAUL, MN**