



Cabrio Structures ROI Calculator

EXAMPLE

1000 Square Feet

SITE VARIABLES

*STRUCTURE SIZE SF

*PATIO SEATS SQft/Seat SEATS
Rule of thumb: No less than 15' / seat

*AVERAGE CHECK/PERSON \$/SEAT

*CONTRIBUTION MARGIN %

*WEEKLY TURN OF SEATS TURNS / Wk

*CURRENT MONTHS USED MONTHS
(OPEN MONTHS LESS WEATHER RELATED CLOSURE)

ESTIMATED INSTALL COST

Cabreeze™ structure estimated cost	\$150,000
Guestimate of general contracting expenses	\$75,000

Request the ROI Calculator to run alternate projections.

* SITE SPECIFIC INFORMATION

CABREEZE PAYBACK

TOTAL MONTHS OPEN MONTHS

CONTRIBUTION MARGIN PER NEW MONTH OPEN \$/MONTH
(Seats x ticket x Margin x weekly turns x 4)

NEW MONTHS OPEN TO PAYBACK MONTHS
Est Install cost / monthly contrib margin

GENERATES CASH FLOW IMMEDIATELY

ADDITIONAL MONTHS OPEN CONTRIBUTION \$/MONTH

MONTHLY LEASE PAYMENT \$ 4,781.25 \$/MONTH
(Pct/2400 x est Install cst +(est Install cst / 60)

POSITIVE CASH FLOW PER NEW MONTH OPEN \$/MONTH
Mo Contrib - lease pmt

"IN DECEMBER WE SEATED OVER 1,000 ADDITIONAL GUESTS (\$50,000+ PLUS ADDITIONAL REVENUE) ON OUR PATIO. LIVING IN MINNESOTA I NEVER THOUGHT I WOULD BE ABLE TO SAY THAT."

JOHN SCHILTZ, OWNER OF LAKE ELMO INN IN LAKE ELMO, MN

"YEAR TO YEAR WE'RE UP 12% AND IN AUGUST, AFTER INSTALLING THE CABREEZE, WE WERE UP MORE THAN 20% OVER THE LAST YEAR. THAT IS THE FIRST TIME IN 30 YEARS OF BUSINESS TO HAVE THAT HIGH OF A MONTHLY INCREASE!"

PAT BOEMER, OWNER OF PATRICK McGOVERN'S IN ST. PAUL, MN