



Cabrio Structures ROI Calculator

EXAMPLE

2000 Square Feet

SITE VARIABLES	
*STRUCTURE SIZE	<input type="text" value="2000"/> SF
*PATIO SEATS	SQft/Seat <input type="text" value="15"/> <input type="text" value="133"/> SEATS
<small>Rule of thumb: No less than 15' / seat</small>	
*AVERAGE CHECK/PERSON	<input type="text" value="\$30"/> \$/SEAT
*CONTRIBUTION MARGIN	<input type="text" value="40%"/> %
*WEEKLY TURN OF SEATS	<input type="text" value="5"/> TURNS / Wk
*CURRENT MONTHS USED	<input type="text" value="3"/> MONTHS
<small>(OPEN MONTHS LESS WEATHER RELATED CLOSURE)</small>	
ESTIMATED INSTALL COST	\$ <input type="text" value="450,000"/>
Cabreeze™ structure estimated cost <input type="text" value="\$300,000"/> Guestimate of general contracting expenses <input type="text" value="\$150,000"/>	
Request the ROI Calculator to run alternate projections.	
<small>* SITE SPECIFIC INFORMATION</small>	

CABREEZE PAYBACK	
TOTAL MONTHS OPEN	<input type="text" value="12"/> MONTHS
CONTRIBUTION MARGIN PER NEW MONTH OPEN	\$ <input type="text" value="32,000"/> \$/MONTH
<small>(Seats x ticket x Margin x weekly turns x 4)</small>	
NEW MONTHS OPEN TO PAYBACK	<input type="text" value="14.1"/> MONTHS
<small>Est Install cost / monthly contrib margin</small>	

GENERATES CASH FLOW IMMEDIATELY	
ADDITIONAL MONTHS OPEN CONTRIBUTION	\$ <input type="text" value="32,000"/> \$/MONTH
MONTHLY LEASE PAYMENT	5YR @ 11 <input type="text" value="\$ 9,562.50"/> \$/MONTH
<small>(Pct/2400 x est Install cst +(est Install cst / 60)</small>	
POSITIVE CASH FLOW PER NEW MONTH OPEN	\$ <input type="text" value="22,438"/> \$/MONTH
<small>Mo Contrib - lease pmt</small>	

"IN DECEMBER WE SEATED OVER 1,000 ADDITIONAL GUESTS (\$50,000+ PLUS ADDITIONAL REVENUE) ON OUR PATIO. LIVING IN MINNESOTA I NEVER THOUGHT I WOULD BE ABLE TO SAY THAT."

JOHN SCHILTZ, OWNER OF LAKE ELMO INN IN LAKE ELMO, MN

"YEAR TO YEAR WE'RE UP 12% AND IN AUGUST, AFTER INSTALLING THE CABREEZE, WE WERE UP MORE THAN 20% OVER THE LAST YEAR. THAT IS THE FIRST TIME IN 30 YEARS OF BUSINESS TO HAVE THAT HIGH OF A MONTHLY INCREASE!"

PAT BOEMER, OWNER OF PATRICK McGOVERN'S IN ST. PAUL, MN