



# Cabrio Structures ROI Calculator

## EXAMPLE

1000 Square Feet

### SITE VARIABLES

*STRUCTURE SIZE	<input type="text" value="1000"/> SF
*PATIO SEATS	SQft/Seat <input type="text" value="15"/> <input type="text" value="67"/> SEATS
	<small>Rule of thumb: No less than 15' / seat</small>
*AVERAGE CHECK/PERSON	<input type="text" value="\$30"/> \$/SEAT
*CONTRIBUTION MARGIN	<input type="text" value="40%"/> %
*WEEKLY TURN OF SEATS	<input type="text" value="5"/> TURNS / Wk
*CURRENT MONTHS USED	<input type="text" value="3"/> MONTHS
	<small>(OPEN MONTHS LESS WEATHER RELATED CLOSURE)</small>
ESTIMATED INSTALL COST	<input type="text" value="\$ 225,000"/>
	<small>Cabreeze™ structure estimated cost \$150,000</small>
	<small>Guestimate of general contracting expenses \$75,000</small>

**Request the ROI Calculator to run alternate projections.**

\* SITE SPECIFIC INFORMATION

### CABREEZE PAYBACK

TOTAL MONTHS OPEN	<input type="text" value="12"/> MONTHS
CONTRIBUTION MARGIN PER NEW MONTH OPEN	<input type="text" value="\$ 16,000"/> \$/MONTH
	<small>(Seats x ticket x Margin x weekly turns x 4)</small>
NEW MONTHS OPEN TO PAYBACK	<input type="text" value="14.1"/> MONTHS
	<small>Est Install cost / monthly contrib margin</small>

### GENERATES CASH FLOW IMMEDIATELY

ADDITIONAL MONTHS OPEN CONTRIBUTION	<input type="text" value="\$ 16,000"/> \$/MONTH
MONTHLY LEASE PAYMENT	5YR @ 11 <input type="text" value="\$ 4,781.25"/> \$/MONTH
	<small>(Pct/2400 x est Install cst +(est Install cst / 60)</small>
POSITIVE CASH FLOW PER NEW MONTH OPEN	<input type="text" value="\$ 11,219"/> \$/MONTH
	<small>Mo Contrib - lease pmt</small>

"IN DECEMBER WE SEATED OVER 1,000 ADDITIONAL GUESTS (\$50,000+ PLUS ADDITIONAL REVENUE) ON OUR PATIO. LIVING IN MINNESOTA I NEVER THOUGHT I WOULD BE ABLE TO SAY THAT."

**JOHN SCHILTZ, OWNER OF LAKE ELMO INN IN LAKE ELMO, MN**

"YEAR TO YEAR WE'RE UP 12% AND IN AUGUST, AFTER INSTALLING THE CABREEZE, WE WERE UP MORE THAN 20% OVER THE LAST YEAR. THAT IS THE FIRST TIME IN 30 YEARS OF BUSINESS TO HAVE THAT HIGH OF A MONTHLY INCREASE!"

**PAT BOEMER, OWNER OF PATRICK McGOVERN'S IN ST. PAUL, MN**